

Accipio

Why choose Accipio?



accipio.com

Accipio

Latin

/ak'ki.pi.o/

Verb

1) TO LEARN

2) TO GROW

3) TO IMPROVE

Who are we?

Accipio help organisations and individuals transform their knowledge and energise their potential with impactful professional development and industry-accredited leadership qualifications.

Our award-winning leadership and management training features CMI accredited development programmes and apprenticeships with University pathways. We provide programmes at all levels, from aspiring managers through to senior leaders.

But what makes us different from other training providers and why should individuals or organisations partner with us?

Keep reading, to find out!



An apprenticeship for everyone

At Accipio, we have leadership apprenticeships for everyone, no matter what stage people are at in their careers!

Whether somebody is just starting out on their journey towards that first leadership role, or they are already an established senior leader, we have a course that can help them develop their management skills, while also boosting their long-term career prospects.

Our courses can be started in any month of the calendar year (except December), meaning our apprentices have the added flexibility to begin their courses when it suits them best.

With the UK government's Apprenticeship Levy, if a company has a pay roll of below £3M per annum, they can send their employees on our apprenticeships for as little as **5% of the overall course fee**, with the government covering the rest of the expenses. This works out at **£225** for our Level 3 courses, **£350** for Level 5, and **£700** for Level 7.

Regardless of age, gender, background, or degree status, we can support people to find a leadership course that can help to unlock their full potential.



The 30 capabilities you need!

People often wonder what's the secret to becoming a successful leader.

Well, it's not one special quality — but **30!**

Our **Accipio C30** framework underpins all our leadership apprenticeships. C30 stands for the '30 capabilities' leaders need to succeed.

These 30 capabilities are all linked to our recognition (certificates/badges/points), qualifications, diagnostics, workshops, and webinars.

The C30 comes complete with over 100 online learning resources that are made readily available to our apprentices through our LMS.



1 Sa Self awareness	2 Ei Emotional intelligence	3 Ls Learning and behaviour styles	4 Pp Planning workload, time and prioritisation	5 Pd Personal development	6 Le Leadership	7 Lt Leading teams	8 Mo Motivation	9 Cm Coaching and mentoring	10 Oc Organisational culture
11 Og Organisational governance	12 Di Diversity and inclusion	13 Pt High performing teams	14 Mt Managing multiple teams	15 Pm Performance and talent management	16 De Delegation and empowerment	17 Re Recruitment and human resources	18 Sm Stakeholder, customer and partner management	19 Cb Collaboration and sharing best practice	20 Cn Conflict, negotiation and influencing
21 Co Communication	22 Si Strategy and innovation	23 Om Operational management	24 Bi Business improvement	25 Ch Change management	26 Op Organisational performance management	27 Fi Finance	28 Ps Problem solving and decision making	29 Pr Project management	30 Os * Organisational specific

World-class coaches

Supporting all our apprentices through their programmes is our team of world-class trainers, skills coaches, and career guides.

Our team of Leadership experts include former CEOs, clinical psychologists, academics from leading UK universities, and coaches at the forefront of their profession.

The team has collectively trained over **30,000** aspiring managers of the future, supporting these people to successfully complete their apprenticeships and achieve their leadership career goals.

Every Accipio apprentice has their own **dedicated skills coach** and mentor, plus, ready-access to a career guide, leadership coach, and much more.



CMI-accredited



As a Chartered Management Institute (CMI) strategic partner, we are proud to offer our apprentices the opportunity to attain an internationally recognised CMI qualification upon successful completion of our programmes.

Our apprentices can **earn an award, certificate, or diploma** in Leadership and Management, which not only enhances their professional credibility, but also opens the door to career advancement.

Apprentices also have the opportunity to become **Chartered Managers** through the CMI.

Chartered Managers, on average, boost their business revenue by £62K per annum. 81% of Chartered Managers said gaining Chartered status improved their managerial skills. 90% agree that becoming Chartered boosted their self-confidence and self-awareness.



Strategically-aligned courses

We can tailor the content of all our leadership apprenticeships to align with an organisation's strategic objectives or goals.

This ensures that when our apprentices are completing their leadership training with us, the new skills they are acquiring can be taken immediately back into the workplace to help drive success.

Taking that leadership theory and putting it in to practice.

All our apprentices complete a 360 degree diagnostic test, as part of their programme, which helps to uncover their perceived strengths and weaknesses. This allows us to tailor our course delivery, for each individual, and help bridge any skill gaps.

By providing their employees with the necessary skills and knowledge, this helps organisations to stay competitive, while also boosting employee morale, engagement, and retention.



Personalised learning platform



Aligning a learning platform with an organisation's brand helps to create a consistent and professional learning environment.

That's why we provide a branded learning management system (LMS) as part of our apprenticeship delivery, to help our apprentices feel at home, while also enhancing their engagement and cultivating a sense of belonging.

Our online learning delivery is powered by **Moodle Workplace** — one of the leading enterprise level LMS platforms on the planet.

The LMS comes packed with interactive learning resources and AI-powered recommended learning to complement our face-to-face training and reflective learning assessments.

It's no wonder that 90% of our apprentices report that our content is helpful and easy to follow.

Pay 5% of the fee!

When it comes to employee training, there are many sources of support available for businesses.

This includes financial support, which comes in the form of the UK government's **Apprenticeship Levy**.

The Apprenticeship Levy is paid by large employers in the UK, with an annual wage bill of **over** £3 million. Only 2% of UK employers pay the levy.

While only the biggest businesses in the country pay the levy, the funding generated by it also **funds apprenticeship training for other employers**, such as SMEs.

Smaller employers – those with a total annual pay bill of less than £3 million – **pay just 5%** of the cost of their apprenticeship training and the government funds the rest.

All our leadership apprenticeship are covered by the levy. With 5% of the fee applied, this works out at **£225** for our Level 3 courses, **£350** for Level 5, and **£700** for Level 7.



Courses for all learning styles

Our leadership apprenticeships are exceptionally flexible, catering to various learning styles such as visual, auditory, or kinaesthetic preferences.

This helps to significantly **boost the relevance and efficiency of the learning process** for our apprentices, ensuring that everyone's unique needs are met.

By **tailoring our courses to individual strengths**, this creates a dynamic and engaging learning journey that maximises retention and understanding.

What's more, all our apprentices can train with us at their own pace.

This means our apprentices spend more time upskilling on topics they are unfamiliar with and they can move quickly through the areas of the course where they have a prior understanding.

This flexibility ensures that **learning is neither overwhelming nor too slow**.



Course content aligned to professional goals

All our learning materials are aligned with the professional goals and career ambitions of our apprentices.

We guide our apprentices through a **personalised learning programme**, adapting course content to match individual training requirements.

This helps to empower our apprentices, as they take **ownership of their own training process** and encourages self-reflection, responsibility, and the ability to identify areas of improvement on a more personal level, contributing to long-term growth.

Our apprentices also complete an AI-powered diagnostic test, to uncover their strengths and weaknesses, which allows for dynamic adjustments to be made to the individual learning strategy.



Next steps?

So, are you ready to supercharge your career and start your leadership apprenticeship — we can help!

Simply get in touch to arrange a call, or to discuss your training requirements with our expert team.

Are you an L&D leader or HR representative, responsible for internal training within your organisation? We'd love to hear from you too!

We are dedicated to upskilling your entire organisation, empowering your workforce to expand their knowledge and advance in their careers.

Let's **work together** to deliver **meaningful change** and nurture a culture of continuous learning and professional development.

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North Essex**

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**GENUINE
SOLUTIONS**